

**Exhibit A
Commission Addendum**

AGREEMENT entered into this _____ day of _____, 20____ by and between
BETTER HOMES AND GARDENS REAL ESTATE ALLIANCE, LLC ("BROKER") and

("SALESPERSON").

- 1. SOI Mailing:** Broker will supply postage, company letterhead, and envelopes for SOI announcement of Salesperson new company, not to exceed 300 names and addresses. SOI is defined as "Sphere of Influence" and may include former clients, business contacts, and others as agreed by Broker & Salesperson.
- 2. Business Cards:** Broker will provide 500 custom designed business cards thru broker's standard supplier, or \$60 allowance towards supplier/design of Salesperson's choosing.
- 3. Transaction/E&O Fee:** \$68.00 charge will be subtracted from each commission check for Transaction - E&O Insurance. This fee is per transaction, and will be split equally between agent if transaction is "in House".
- 4. Franchise Fee:** Better Homes and Gardens Real Estate franchise fees are 6% of commission check.
- 5. Signs/Lockboxes:** Broker shall provide signs and lockboxes. Signs shall be of standard company design at Brokers discretion. Salesperson is encouraged to purchase individual sign riders to identify Salesperson to public. Broker shall have no responsibility for Salesperson's riders.
- 6. Independent Advertising:** Salesperson is encouraged to promote themselves thru websites, signage, printed, and electronic media. Broker has a responsibility to Better Homes and Gardens Real Estate to preserve the Franchise Logo and image, therefore Broker reserves the right to approve use of Logo and Company Name. Broker encourages Salesperson to seek Broker approval of advertising, signage, cards, and other media prior to production. Broker will provide Salesperson with Website space as well as links to Salesperson's website. Salesperson may request Broker to place advertising in the Wichita Eagle for Salesperson to reimburse.
- 7. Invoicing:** Salesperson will be invoiced monthly, on or around the 20th (due by the 1st of each month), for all fees, including (but not limited to): Desk fees; reimbursable advertising fees; cards; Franchise fee; Board dues; other services mutually agreed on.
- 8. Commission:** Salesperson will receive 70% of the Company's side of Transaction until the company has collected \$20,000 in a calendar year (the Cap):
 - a. License remains active. Should Salesperson move to another Brokerage Firm, and Salesperson is current on Fee's and invoices, Broker will pay Salesperson's commission due on contracts written for Better Homes and Gardens Real Estate Alliance, LLC. Broker may retain all amounts due from any commissions due Salesperson.
 - b. Salesperson remains involved in sale. Should Salesperson "Abandon" client(s) such that Broker is required to assign client(s) to another licensee, Broker may split or otherwise retain commission if in Broker's sole opinion Salesperson did not perform duties defined by Kansas State License Law.

IN WITNESS WHEREOF, the parties hereby have signed or caused this contract to be signed, all on the day and date first written above

"SALESPERSON"

By: _____

Greg Fox
Manager "BROKER"
Better Homes and Gardens Real Estate Alliance, LLC